

W E S T I N G H O U S E
E L E C T R I C C O R P O R A T I O N



FRIENDSHIP
INTERNATIONAL AIRPORT
BALTIMORE 27, MD.

*
26 March 1956

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SUBJECT: Execution of Definitive Contract
FL-3011

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Dear Joe:

Attached are one (1) original and two (2) carbon copies of the subject contract signed on behalf of Westinghouse Electric Corporation by [redacted] Vice President. In lieu of the certificate relating to the Contractor's signature, we have attached to each copy of the contract "Authorization For Regional Managers to Sign Proposals and Contracts" signed by [redacted], Vice President. This document authorizes [redacted] to sign contracts for Westinghouse.

In accordance with our telephone conversation of March 23, we have incorporated in the contract the exceptions noted below:

(1) Provisions to enable the f.o.b. point to be specified later should be incorporated. We have suggested adding this sentence to Part I (a) of the schedule:

"F.O.B. point to be designated later."

(2) Since our subcontractors on one program may be our competitors on another, we are reluctant to be responsible for audit of our subcontractor's records. Accordingly, Part XII of the schedule has been revised as follows:

Under Paragraph (a) the following wording has been inserted between the words "audit" and "when" appearing in the fourth line, "by Government personnel or mutually accept- person or agency".

*OK - Per pose
ever contract it
is suspended later
given to allow
ability*

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26 March 1956

Page -2-

Under Paragraph (b) the last sentence has been deleted and the last word of the first sentence should be replaced by the words "Government personnel or mutually acceptable person or agency".

The two pages of the contract affected have been retyped to incorporate these changes. I have initialed the specific places where they were made and I am forwarding you two (2) extra copies of the corrected pages in addition to the three found in the contract. The three (3) copies of the two (2) superseded pages are returned.

General Provision 6, Payments, provides for partial payment under certain conditions. In the case of Item 1, no price is set forth for each unit. For the purpose of making partial payment for the supplies ordered in Item 1, it is suggested that a unit price be derived by equally dividing the total price by the number of units on order.

We wish to advise that we have certain questions regarding the filing of Patents which may result from this program. We would like to have you discuss this matter with our Patent Attorney, [redacted] during a future visit of yours to our plant. Although the discussions at this time would be of a generalized nature, you may prefer to have [redacted] Personnel Security Questionnaire processed prior to such discussions. If such is the case, please advise so that it may be properly forwarded.

O/C
✓
*Withdrawing
upon understanding
that price will
minimize overall cost
be overall and
not each item
individually*

Very truly yours,



Sales Engineer
Air Arm Division

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